



west elgin
MUTUAL INSURANCE

now hiring

INSURANCE SALES AGENT

West Elgin Mutual Insurance is recruiting for an Insurance Agent to service an existing book of business and to produce new business for all lines. This challenging opportunity will appeal to a motivated, enthusiastic individual with proven sales experience and the capacity to develop and build relationships. Our Sales Offices are located in Aylmer, Shedden, Rodney and Dutton with our head office nestled comfortably in Dutton, Ontario just a short drive from London, Ontario.

Those applying must have the following competencies:

- Solid communication, negotiation, and organizational skills
- Strong attention to detail and a sound work ethic
- Demonstrated ability to build relationships and deliver exceptional customer service to internal and external customers will be what separates you from the other candidates
- Ability to identify and meet the customer's needs and provide exceptional ongoing service
- Ability to work independently and prioritize workload
- Self-motivated and proven ability to drive sales and meet assigned targets

Qualifications

- General Insurance License (OTL), CIP or other insurance designations are preferred and we will assist you in earning your OTL if you do not possess the license currently
- Property casualty insurance experience preferred but not required
- Must have a valid drivers' license and vehicle or the means to travel to meet customers and inspect risks as well as to attend meetings at the head office as required.

Apply Today...

If you are interested in joining our team for an exciting career in insurance sales then you are invited to forward your resume in confidence to Human Resources at careers@westelgin.com on or before January 5, 2018.

West Elgin Mutual offers a competitive compensation package based on commission only, plus benefits, pension and paid training opportunities. Visit our website www.westelgin.com to learn more about us!

We thank all applicants for their interest and wish to advise that only those candidates selected for an interview will be contacted. Appropriate accommodations will be provided upon request throughout the hiring process as required under the Accessibility for Ontarians with Disabilities Act (AODA).