

# 2018 Annual Report

### REPORT TO POLICYHOLDERS

On behalf of the Board of Directors, I am pleased to present the 2018 Annual Report and Financial Statements.

The year of 2018 was a challenging year. We enjoyed a growth in premium dollars and number of policy's sold but also experienced an unusually high number of weather related claims, for example the wind storm in May. The losses in residential fires also increased, as did the number of automobile claims and the severity of those claims. The 15% premium reduction mandated by the provincial government in 2013 for automobile policies, has made it difficult to breakeven on automobile policies. The volatility in the investment markets also impacted our 2018 results.

Even though the year was challenging, I would like to assure you (the policyholder) that West Elgin Mutual remains strong and committed to continuing to fulfil the needs of our policyholders.

The major highlight of the year was the move to our new office building. Staff (and in many cases their families) worked hard to make this happen on Saturday, April 7<sup>th</sup> and nearly a year down the track are enjoying the new facilities. An Open House Ribbon Cutting Ceremony was held on July 18<sup>th</sup>. It was very well attended by policyholders and interested members of the community as well as federal, provincial and local politicians, West Elgin Mutual board members, staff and representatives from OMIA and other mutual insurance companies.

Staff play an important role in the success of the company. I would like to recognize all staff members, particularly those who are working on (or have completed) courses to enhance their knowledge and expertise. I would also like to give a shout out to Mark Carreiro and Justin Burley, both of whom have taken on part-time roles at Fanshawe College to help teach the next generation of insurance professionals.

Last, but by no means least, I would like to say that it has been an honour and a privilege to serve as your Chairman during the 2018 year. The challenges of the role were made easier because of West Elgin Mutual's "people"; the board, staff, agents and policyholders. Thank you for allowing me to serve in the role.

Nick Doelman Chairman



# **DECEMBER 31, 2018**

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### **PARTNERS**

STEPHEN J. OUTRIDGE, CPA, CA KEVIN M. SABOURIN, CPA, CA JAMES D. KEARNEY, CPA, CA (RET.)

### INDEPENDENT AUDITORS' REPORT

To the Policyholders of West Elgin Mutual Insurance Company

### **Opinion**

We have audited the accompanying financial statements of West Elgin Mutual Insurance Company (the Company), which comprise the statement of financial position as at December 31, 2018, and the statements of comprehensive income, policyholders' surplus and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2018, and the results of its operations and cash flows for the year then ended in accordance with International Financial Reporting Standards.

# **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Wallaceburg, Ontario February 21, 2019

Chartered Professional Accountants Licensed Public Accountants

Bailey Kearney Ferguson Lht

(Incorporated under the Laws of Ontario)

### STATEMENT OF FINANCIAL POSITION

### AS AT DECEMBER 31, 2018

### **ASSETS**

	2018	2017
Cash and bank	\$ 8,064,079	\$ 3,005,334
Accrued investment income	6,266	34,873
Investments (Note 4)	22,541,502	33,262,723
Due from reinsurer (Note 3)	565	-
Income taxes recoverable	-	240,606
Premiums receivable	3,626,221	3,250,545
Reinsurers' share of provision for unpaid claims (Note 3)	3,257,081	3,241,936
Deferred policy acquisition expenses (Note 3)	732,348	676,417
Property, plant and equipment (Note 11)	7,848,139	6,604,006
Intangible assets (Note 11)	47,373	52,100
Deferred income taxes	2,179,000	9,000
	\$ 48,302,574	\$ 50,377,540

### **LIABILITIES**

	2018	2017
Provision for unpaid claims (Note 3)	\$ 15,052,484	\$ 14,610,875
Accounts payable and accrued liabilities	509,280	1,078,111
Unearned premiums (Note 3)	6,635,883	6,157,545
Income taxes payable	1,021,320	-
Construction loan	-	2,232,961
	23,218,967	24,079,492
POLICYHOLDERS' SURPLUS		
Policyholders' surplus	25,083,607	26,298,048
	\$ 48,302,574	\$ 50,377,540

APPROVED ON BEHALF OF THE BOARD

Cliff Johnston, Director
Bill Luyks, Director

# STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR	ENDED DECEMBER	31, 2018
	2018	2017
GROSS INSURANCE PREMIUMS WRITTEN	\$ 13,929,556	\$ 13,003,073
REINSURANCE PREMIUMS CEDED	1,747,337	1,715,144
NET PREMIUMS WRITTEN	12,182,219	11,287,929
INCREASE IN PROVISION FOR UNEARNED PREMIUMS	478,338	186,524
NET PREMIUMS EARNED	11,703,881	11,101,405
SERVICE FEES	81,211	76,239
TOTAL UNDERWRITING REVENUE	11,785,092	11,177,644
DIRECT LOSSES INCURRED Gross claims and adjustment expenses Less reinsurer share of claims and adjustment expenses	9,768,414 (870,161)	8,356,567 (256,718)
	8,898,253	8,099,849
UNDERWRITING INCOME BEFORE EXPENSES	2,886,839	3,077,795
EXPENSES  Fees, commissions and other acquisition expenses (Note 7)  Other operating and administrative expenses (Note 8)	1,714,795 3,028,620	1,658,474 2,741,565
	4,743,415	4,400,039
NET UNDERWRITING LOSS	(1,856,576)	(1,322,244)
INVESTMENT AND OTHER INCOME (Note 5)	(444,469)	1,267,654
LOSS BEFORE INCOME TAXES	(2,301,045)	(54,590)
PROVISION FOR INCOME TAXES (Note 9)	(1,086,604)	(75,523)
NET INCOME AND COMPREHENSIVE INCOME FOR THE YEAR	\$ (1,214,441)	\$ 20,933

# STATEMENT OF POLICYHOLDERS' SURPLUS

	FOR THE YEAR ENDED DECEMBER 31				
	2018 2017				
BALANCE, beginning of the year	\$ 26,298,048 \$ 26,277,115				
Net income and comprehensive income for the year	(1,214,441) 20,933				
BALANCE, end of the year	\$ 25,083,607 \$ 26,298,048				

# STATEMENT OF CASH FLOWS

	FOR THE YEAR ENDED DECEME	BER 31
	2018	2017
OPERATING ACTIVITIES		
Net income for the year	\$ (1,214,441)	\$ 20,933
Items not requiring cash		
Depreciation	279,194	124,623
Loss on sale of property, plant and equipment	128,306	-
Deferred income taxes	(2,170,000)	(2,000)
Amortization of premium on bonds	-	33,318
Realized gain (loss) on disposal of investments	274,934	(319,312)
Unrealized loss (gain) on investments	930,183	(368,140)
	(1,771,824)	(510,578)
Net change in non-cash working capital balances		
Accrued investment income	28,607	62,927
Due from reinsurer	(565)	18,196
Income taxes recoverable	240,606	(240,606)
Premiums receivable	(375,676)	(93,603)
Reinsurers' share of provisions for unpaid claims	(15,145)	1,074,213
Deferred policy acquisition expenses	(55,931)	(15,928)
Prepaid expenses and deposits	-	289,874
Provision for unpaid claims	441,606	687,115
Accounts payable and accrued liabilities	(568,831)	557,582
Unearned premiums	478,338	186,524
Income taxes payable	1,021,320	(141,325)
Net cash provided by (used in) operating activities	(577,495)	1,874,391
INVESTING ACTIVITIES		
Proceeds from sale of investments	15,028,570	26,895,634
Purchase of investments	(5,512,466)	(27,510,692)
Additions to property, plant and equipment	(2,085,005)	(4,818,343)
Proceeds on sale of property, plant and equipment	451,750	-
Additions to intangible assets	(13,648)	-
Net cash provided by (used in) investing activities	7,869,201	(5,433,401)
FINANCING ACTIVITIES		
Proceeds of construction loan	1,517,038	2,232,961
Repayment of construction loan	(3,749,999)	-
Cash provided by (used in) financing activities	(2,232,961)	2,232,961
INCREASE (DECREASE) IN CASH AND BANK, during the year	· · · · · · · · · · · · · · · · · · ·	(1,326,049)
CASH AND BANK, beginning of the year	3,005,334	4,331,383
CASH AND BANK, end of the year		\$ 3,005,334
SUPPLEMENTARY DISCLOSURE OF CASH INFORMATION		
Income taxes paid (recovered)	\$ (181,247)	\$ 164,330

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 1. NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### REPORTING ENTITY

West Elgin Mutual Insurance Company (the "Company") is incorporated under the laws of Ontario and is subject to the Ontario Insurance Act. It is licensed to write property, liability, automobile and farmers' accident insurance in Ontario. The Company head office is located in Dutton, Ontario.

The Company is subject to rate regulation in the automobile business that it writes. Before automobile insurance rates can be changed, a rate filing is prepared as a combined filing for most Ontario Farm Mutuals. The rate filing must include actuarial justification for rate increases or decreases. All rate filings are approved or denied by the Financial Services Commission of Ontario. Rate regulation may affect the automobile insurance revenues that are earned by the Company. The actual impact of rate regulation would depend on the competitive environment at the time.

These financial statements have been authorized for issue by the Board of Directors on February 21, 2019.

### BASIS OF PRESENTATION

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (the IASB).

These financial statements were prepared under the historical cost basis, except for those financial assets and liabilities that have been measured at fair value.

The Company functional and presentation currency is the Canadian dollar.

The preparation of financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the Company accounting policies. The areas involving critical judgments and estimates in applying accounting policies that have the most significant risk of causing material adjustment to the carrying amount of assets and liabilities recognized in the financial statements within the next financial year are:

The calculation of unpaid claims, including the determination of the initial claim liability, the development of claims, the estimate of time until ultimate settlement and the performance of a liability adequacy test (Note 3);

The determination of the recoverability of deferred policy acquisition expenses; and

The classification of financial assets at fair value through profit or loss, which includes assessing the business model within which the assets are held and whether the contractual terms of the assets are solely payments of principal and interest on the principal amount outstanding (Note 4).

In addition, in preparing the financial statements, the notes to the financial statements were ordered such that the most relevant information was presented earlier in the notes and the disclosures that management deemed to be immaterial were excluded from the notes to the financial statements. The determination of the relevance and materiality of disclosures involved significant judgement.

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 2. ADOPTION OF NEW ACCOUNTING STANDARDS

Accounting standards, interpretations and amendments effective for accounting years beginning on or after January 1, 2018 did not materially affect the Company's financial statements other than those described below

### **IFRS 9 Financial Instruments**

On January 1, 2018, the Company adopted IFRS 9, Financial Instruments (IFRS 9), which supersedes IAS 39, Financial Instruments: Recognition and Measurement (IAS 39). IFRS 9 includes revised guidance on the classification and measurement of financial assets and liabilities; new guidance for measuring impairment on financial assets; and new hedge accounting guidance.

On adoption of IFRS 9, in accordance with its transitional provisions, the Company has not restated prior periods but has reclassified the financial assets held at January 1, 2018, retrospectively, based on the new classification requirements and the characteristics of each financial instrument as at the transition date. For financial liabilities, IFRS 9 retains most of the IAS 39 requirements. The Company did not choose the option of designating any financial liabilities at fair value through profit or loss as such, the adoption of IFRS 9 did not impact the Company's accounting policies for financial liabilities.

### (a) CLASSIFICATION AND MEASUREMENT OF FINANCIAL INSTRUMENTS

Under IFRS 9, financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flow. IFRS 9 contains three primary measurement categories for financial assets: measured at amortized cost, fair value through other comprehensive income (FVTOCI), and fair value through profit and loss (FVTPL).

The following table shows the original classification and carrying amount under IAS 39 and the new classification and carrying amount under IFRS 9 for each class of the Company's financial assets and financial liabilities as at January 1, 2018.

Financial Instrument	IAS 39		IFRS 9						
Financial assets									
Cash and bank	Loans and receivables	\$	3,005,334	Amortized cost	\$	3,005,334			
Investments - Bonds	FVTPL		5,494,293	FVTPL		5,494,293			
Investments - Canadian equities	FVTPL		2,775,873	FVTPL		2,775,873			
Investments - Pooled funds	FVTPL		24,808,722	FVTPL		24,808,722			
Investments - Municipal bonds	Held-to-maturity		152,833	Amortized cost		152,833			
Investments - Fire Mutuals Guarantee Fund	Held-to-maturity		31,002	FVTPL		31,002			
Financial liabilities									
	Other financial								
Accounts payable and accrued liabilities	liabilities	\$	1,078,111	Amortized cost	\$	1,078,111			

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 2. ADOPTION OF NEW ACCOUNTING STANDARDS (continued)

### (b) IMPAIRMENT OF FINANCIAL ASSETS

IFRS 9 replaces the incurred loss model in IAS 39 with an expected credit loss (ECL) model. This applies to financial assets classified at amortized cost and debt instruments classified at FVTOCI. Under IFRS 9, credit losses are recognized earlier than under IAS 39. This change did not have a material impact to the Company's financial statements.

### 3. INSURANCE CONTRACTS

The Company accounts for insurance contracts in accordance with IFRS 4 and has continued to apply the accounting policies it applied in accordance with pre-changeover Canadian generally accepted accounting principles.

Balances arising from insurance contracts primarily include unearned premiums, deferred policy acquisition expenses, provisions for unpaid claims and adjustment expenses, due from reinsurer, and the reinsurer share of provision for unpaid claims and adjustment expenses.

### (a) PREMIUMS AND UNEARNED PREMIUMS

Premiums written comprise the premiums on contracts incepting in the financial year. Premiums written are stated gross of commissions payable to brokers and exclusive of taxes levied on premiums.

The Company earns premiums on income evenly over the term of the insurance policy generally using the pro rata method. The portion of the premium related to the unexpired portion of the policy at the end of the fiscal year is reflected in unearned premiums. Changes in unearned premiums recorded in the statement of financial position for the years ended December 31, 2018 and 2017 and their impact on net premiums earned for the two years follows:

	2018	2017
Balance, beginning of the year	\$ 6,157,545 \$	5,971,021
Premiums written	13,929,556	13,003,073
Premiums earned	(13,451,218)	(12,816,549)
Balance, end of the year	\$ 6,635,883 \$	6,157,545

Pricing of property and liability policies are based on assumptions in regard to trends and past experience, in an attempt to correctly match policy revenue with exposed risk. Automobile premiums are subject to approval by the Financial Services Commission of Ontario and therefore may result in a delay in adjusting the pricing to exposed risk.

The Company is exposed to a pricing risk to the extent that unearned premiums are insufficient to meet the related future policy costs. Evaluation is performed regularly to estimate future claims costs, related expenses, and expected profit in relation to unearned premiums. There was no premium deficiency at December 31, 2018 and 2017.

Amounts due from policyholders are measured at amortized cost less any impairment losses. These amounts are short-term in nature consisting of a large number of policyholders, and are not subject to material credit risk. Regular review of amounts outstanding is performed to ensure credit worthiness.

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 3. INSURANCE CONTRACTS (continued)

### (b) DEFERRED POLICY ACQUISITION EXPENSES

Acquisition expenses are comprised of agents' commissions for acquiring and renewing policies. These costs are deferred and amortized over the terms of the related policies to the extent that they are considered to be recoverable from unearned premiums, after considering the related anticipated claims and expenses. Changes in deferred policy acquisition expenses recorded in the statement of financial position for the years ended December 31, 2018 and 2017 and their impact on fees, commissions and other acquisition expenses for the two years follows:

	2018	2017
Balance, beginning of the year	\$ 676,417	\$ 660,489
Acquisition costs incurred	1,770,726	1,674,402
Expensed during the year	(1,714,795)	(1,658,474)
Balance, end of the year	\$ 732,348	\$ 676,417

### (c) PROVISION FOR UNPAID CLAIMS AND ADJUSTMENT EXPENSES

Individual loss estimates are provided on each claim reported. In addition, provisions are made for adjustment expenses, claims development, changes in reported claims and for claims incurred but not reported, based on past experience and business in force. The estimates are regularly reviewed and updated, and any resulting adjustments are included in comprehensive income.

Claim liabilities are carried on an undiscounted basis.

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 3. INSURANCE CONTRACTS (continued)

A summary of the Company's outstanding gross unpaid claims liabilities, related reinsurer's share of unpaid claims and the net insurance liabilities follows:

		D	ece	mber 31, 20	18	
		Gross	R	einsurance		Net
Outstanding claims provision						
Long settlement term	\$	8,643,275	\$	1,368,080	\$	7,275,195
Short settlement term		1,992,168		147,001		1,845,167
Facility Association and other residual pools		324,041		-		324,041
		10,959,484		1,515,081		9,444,403
Provision for claims incurred but not reported		4,093,000		1,742,000		2,351,000
	\$	15,052,484	\$	3,257,081	\$	11,795,403
		D	ece	mber 31, 20	17	
		D Gross		mber 31, 20 einsurance	17	Net
Outstanding claims provision					17	Net
	<b>\$</b>				\$	
Outstanding claims provision  Long settlement term  Short settlement term	\$	<b>Gross</b> 8,943,403	R	1,448,598		7,494,805
Long settlement term	\$	Gross	R	<u>einsurance</u>		
Long settlement term Short settlement term	\$	8,943,403 1,267,161 307,311	R	1,448,598 51,338		7,494,805 1,215,823 307,311
Long settlement term Short settlement term	\$	8,943,403 1,267,161	R	1,448,598		7,494,805 1,215,823

The ultimate cost of long settlement general liability claims is difficult to predict for several reasons. Claims may not be reported until many years after a policy expires. Changes in the legal environment may create further complications. Court decisions and federal and provincial legislation may dramatically increase the liability between the time a policy is written and associated claims are ultimately resolved. For example, liability for exposure to toxic substances and environmental impairment, which did not appear likely or even exist when the policies were written, may be imposed by legislators and judicial interpretation. Tort liability has been expanded by some jurisdictions to cover defective workmanship. Provisions for such difficult-to-estimate liabilities are established by examining the facts of tendered claims and adjusted in the aggregate for ultimate loss expectations based upon historical experience patterns and current socioeconomic trends.

The Company must participate in industry automobile residual pools of business, and recognizes a share of this business based on its automobile market share. The Company records its share of the assets, liabilities, revenue and expenses provided by the actuaries of the pools.

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 3. INSURANCE CONTRACTS (continued)

Changes in claim liabilities recorded in the statement of financial position for the years ended December 31, 2018 and 2017 and their impact on claims and adjustment expenses for the two years follow:

10,875 65,098)	\$ 13,923,759 (1,583,126)
65,098)	(1,583,126)
33,512	9,939,693
61,311)	(4,554,457)
65,494)	(3,114,994)
	61,311)

### Claim development

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The Company writes insurance primarily over a twelve month duration. The most significant risks arise through high severity, low frequency events such as natural disasters or catastrophes. A concentration of risk may arise from insurance contracts issued in a specific geographic location since all insurance contracts are written in Ontario.

The above risk exposure is mitigated by diversification across a large portfolio of insurance. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The estimation of claim development involves assessing the future behaviour of claims, taking into consideration the consistency of the Company claim handling procedures, the amount of information available, the characteristics of the line of business from which the claim arises and historical delays in reporting claims. In general, the longer the term required for the settlement of a group of claims the more variable the estimates. Short settlement term claims are those which are expected to be substantially paid within a year of being reported.

The tables that follow present the development of claims payments and the estimated ultimate cost of claims for the claim year 2008 to 2018. The upper half of the tables shows the cumulative amounts paid or estimated to be paid during successive years related to each claim year. The original estimates will be increased or decreased, as more information becomes known about the original claims and overall claim frequency and severity.

# NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

# 3. INSURANCE CONTRACTS (continued)

At the end year of claim At the end year of claim One year later Two years later Three years later Four years later Five years later Six years later 3,489	ims cost										
One year later 4,946 Two years later 4,420 Three years later 3,875 Four years later 3,512 Five years later 3,511											
Two years later 4,420 Three years later 3,875 Four years later 3,512 Five years later 3,511	4,576 \$ 7,3	363,585 \$	5,610,330 \$	5,486,028	\$ 10,965,152 \$	9,411,434 \$	8,853,310	\$ 10,012,566	9,939,693	\$ 11,033,512	
Three years later 3,875 Four years later 3,512 Five years later 3,511	6,064 7,8	866,562	4,731,315	4,774,838	10,114,433	8,165,378	7,763,479	9,011,405	8,530,008		
Four years later 3,512 Five years later 3,511	0,497 8,7	742,890	4,611,360	4,168,459	8,922,711	7,391,462	7,746,763	9,397,543			
Five years later 3,511	5,783 8,5	556,340	4,147,345	3,340,701	8,796,811	6,963,931	7,139,125				
	2,201 8,4	424,811	3,872,289	3,280,802	8,510,801	7,215,490					
Six years later 3,489	1,150 7,8	890,286	3,878,026	3,127,484	8,770,259						
	9,833 7,8	851,952	4,154,971	3,071,890							
Seven years later 3,447	7,805 7,8	838,784	4,106,091								
Eight years later 3,437	7,805 7,7	798,025									
Nine years later 3,437	7,805										
Current estimate of cumulative											
claims cost 3.437	7,805 7,7	798,025	4,106,091	3,071,890	8,770,259	7,215,490	7,139,125	9,397,543	8,530,008	11,033,512	70,499,748
Cumulative payments (3,437	, ,	,	(3,930,121)	(2,963,940)	(8,495,307)	(6,236,582)	(5,434,553)	(6,036,988)	(5,660,099)	(5,461,311)	(55,450,731)
Outstanding claims -	_	4,000	175,970	107,950	274,952	978,908	1,704,572	3,360,555	2,869,909	5,572,201	15,049,017
Outstanding claims 2008 and prior		-,					-, ·,e · <b>-</b>	2,220,000	-,,,,,,,,	-,- : <b>-,-</b> • 1	3,467
Total gross outstanding claims											

# NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

# 3. INSURANCE CONTRACTS (continued)

One year later       3,834,987       5,49         Two years later       3,413,303       5,56         Three years later       3,314,342       5,46         Four years later       3,095,760       5,47         Five years later       3,149,709       5,20         Six years later       3,130,392       5,15         Seven years later       3,088,364       5,07         Eight years later       3,080,364       5,07         Nine years later       3,080,364       5,07         Current estimate of cumulative	17,760 \$ 4,796,33 99,687 4,041,31 50,241 4,085,82 64,848 3,817,19 78,540 3,679,30 06,695 3,700,68 50,787 3,677,25 77,368 3,646,92	3,917,042 3,615,663 94 3,210,701 07 3,240,802 84 3,123,484 56 3,069,890	6,770,434 6,171,817 6,183,917 6,246,537 6,542,916	\$ 8,529,157 7,342,692 6,836,436 6,542,273 6,661,401	\$ 8,039,309 7,281,479 7,478,763 6,847,025	\$ 7,985,039 7,272,758 8,265,417	\$ 9,074,356 7,986,670	\$ 10,130,083	
One year later       3,834,987       5,49         Two years later       3,413,303       5,56         Three years later       3,314,342       5,46         Four years later       3,095,760       5,47         Five years later       3,149,709       5,20         Six years later       3,130,392       5,15         Seven years later       3,088,364       5,07         Eight years later       3,080,364       5,07         Nine years later       3,080,364       5,07         Current estimate of cumulative	99,687 4,041,31 50,241 4,085,82 64,848 3,817,19 78,540 3,679,30 66,695 3,700,68 50,787 3,677,25 77,368 3,646,92	3,917,042 3,615,663 94 3,210,701 07 3,240,802 84 3,123,484 56 3,069,890	6,770,434 6,171,817 6,183,917 6,246,537 6,542,916	7,342,692 6,836,436 6,542,273	7,281,479 7,478,763	7,272,758		\$ 10,130,083	
Two years later       3,413,303       5,56         Three years later       3,314,342       5,46         Four years later       3,095,760       5,47         Five years later       3,149,709       5,20         Six years later       3,130,392       5,15         Seven years later       3,088,364       5,07         Eight years later       3,080,364       5,07         Nine years later       3,080,364       5,07         Current estimate of cumulative       3,080,364       5,07	50,241 4,085,82 64,848 3,817,19 78,540 3,679,30 06,695 3,700,68 50,787 3,677,25 77,368 3,646,92	3,615,663 94 3,210,701 07 3,240,802 84 3,123,484 56 3,069,890	6,171,817 6,183,917 6,246,537 6,542,916	6,836,436 6,542,273	7,478,763	, ,	7,986,670		
Three years later 3,314,342 5,46 Four years later 3,095,760 5,47 Five years later 3,149,709 5,20 Six years later 3,130,392 5,15 Seven years later 3,088,364 5,07 Eight years later 3,080,364 5,07 Nine years later 3,080,364 Current estimate of cumulative	64,848     3,817,19       78,540     3,679,30       06,695     3,700,68       50,787     3,677,25       77,368     3,646,92	94 3,210,701 07 3,240,802 84 3,123,484 56 3,069,890	6,183,917 6,246,537 6,542,916	6,542,273		8,265,417			
Four years later 3,095,760 5,47 Five years later 3,149,709 5,20 Six years later 3,130,392 5,15 Seven years later 3,088,364 5,07 Eight years later 3,080,364 5,07 Nine years later 3,080,364 Current estimate of cumulative	78,540 3,679,30 06,695 3,700,68 50,787 3,677,25 77,368 3,646,92	3,240,802 84 3,123,484 56 3,069,890	6,246,537 6,542,916		6,847,025				
Five years later       3,149,709       5,20         Six years later       3,130,392       5,15         Seven years later       3,088,364       5,07         Eight years later       3,080,364       5,07         Nine years later       3,080,364       5,07         Current estimate of cumulative	06,695 3,700,68 50,787 3,677,25 77,368 3,646,92	3,123,484 56 3,069,890	6,542,916	6,661,401					
Six years later       3,130,392       5,15         Seven years later       3,088,364       5,07         Eight years later       3,080,364       5,07         Nine years later       3,080,364       5,07         Current estimate of cumulative	50,787 3,677,25 77,368 3,646,92	3,069,890							
Six years later       3,130,392       5,15         Seven years later       3,088,364       5,07         Eight years later       3,080,364       5,07         Nine years later       3,080,364       5,07         Current estimate of cumulative	77,368 3,646,92								
Eight years later 3,080,364 5,07  Nine years later 3,080,364  Current estimate of cumulative		228							
Nine years later 3,080,364  Current estimate of cumulative	73,342								
Current estimate of cumulative									
2.000.264 5.07									
claims cost 3,080,364 5,07	73,342 3,646,92	3,069,890	6,542,916	6,661,401	6,847,025	8,265,417	7,986,670	10,130,083	61,304,036
	69,342) (3,543,14			(5,991,044)	(5,434,553)	(6,036,988)	(5,660,099)	(5,457,546)	(49,508,980)
Outstanding claims -	4,000 103,78	788 105,950	270,952	670,357	1,412,472	2,228,429	2,326,571	4,672,537	11,795,056
Outstanding claims 2008 and prior							,,- , -		347
Total net outstanding claims	·						·		

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 3. INSURANCE CONTRACTS (continued)

The risks associated with insurance contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Company uses various techniques based on past claims development experience to quantify these sensitivities. This includes indicators such as average claim cost, amount of claims occurrence, expected loss ratios and claims development.

Results of sensitivity testing based on expected loss ratios are as follows, shown gross and net of reinsurance as impact on pre-tax income:

	Propert	y c	laims	Auto c	lai	ms	Liability	Cl	laims
	2018		2017	2018		2017	2018		2017
5% increase in loss ratios									
Gross	\$ (320,532)	\$	(300,220)	\$ (310,667)	\$	(285,827)	\$ (57,441)	\$	(56,108)
Net	\$ (283,446)	\$	(267,953)	\$ (271,697)	\$	(246,070)	\$ (46,131)	\$	(42,999)
5% decrease in loss ratios									
Gross	\$ 320,532	\$	300,220	\$ 310,667	\$	285,827	\$ 57,441	\$	56,108
Net	\$ 283,446	\$	267,953	\$ 271,697	\$	246,070	\$ 46,131	\$	42,999

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

### (d) LIABILITY ADEQUACY TEST

At each reporting date the Company performs a liability adequacy test on its insurance liabilities less deferred policy acquisition expenses to ensure the carrying value is adequate, using current estimates of future cash flows, taking into account the relevant investment return. If that assessment shows that the carrying amount of the liabilities is inadequate, any deficiency is recognized as an expense to the income statement initially by writing off the deferred policy acquisition expense and subsequently by recognizing an additional claims liability for claims provisions.

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 3. INSURANCE CONTRACTS (continued)

### (e) REINSURANCE

The Company enters into reinsurance contracts in the normal course of business in order to limit potential losses arising from certain exposures. Retention limits for the excess-of-loss reinsurance are set by product line. Reinsurance premiums are accounted for in the same period as the related premiums for the direct insurance business being reinsured. Reinsurance liabilities, comprised of premiums payable for the purchase of reinsurance contracts, are included in due to reinsurer and are recognized as an expense when due.

The Company follows a policy of underwriting and reinsuring contracts of insurance which, in the main, limit the liability of the Company to an amount on any one claim of \$520,000 (2017 - \$480,000) in the event of a property claim, an amount of \$520,000 (2017 - \$480,000) in the event of an automobile claim and \$520,000 (2017 - \$480,000) in the event of a liability claim. The Company also obtained reinsurance which limits the Company liability to \$1,560,000 (2017 - \$1,440,000) in the event of a series of claims arising out of a single occurrence. In addition, the Company has obtained stop loss reinsurance which limits the liability of all claims in a specific year to 70% of gross net earned premiums.

Reinsurance is placed with Farm Mutual Re, a Canadian registered reinsurer. Management monitors the creditworthiness of Farm Mutual Re by reviewing their annual financial statements and through ongoing communications. Reinsurance treaties are reviewed annually by management prior to renewal of the reinsurance contract. At year end the Company reviewed the amounts owing from its reinsurer and determined that no allowance is necessary.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

Expected reinsurance recoveries on unpaid claims and adjustment expenses are recognized as assets at the same time and using principles consistent with the Company method for establishing the related liability. Changes in due from reinsurer recorded in the statement of financial position for the years ended December 31, 2018 and 2017 follow:

### **Due from Reinsurer**

	2018		2017
Balance, beginning of the year	\$ -	\$	18,196
Submitted to reinsurer	855,01	16	1,330,930
Received from reinsurer	(854,45	51)	(1,349,126)
Balance, end of the year	\$ 56	55 \$	-

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 3. INSURANCE CONTRACTS (continued)

Changes in the reinsurers' share of provision for unpaid claims recorded in the statement of financial position for the years ended December 31, 2018 and 2017 follow:

### Reinsurers' share of provision for unpaid claims

	2018	2017
Balance, beginning of the year	\$ 3,241,936	\$ 4,316,149
New claims reserve	903,429	865,336
Change in prior years reserve	(33,268)	(608,619)
Submitted to reinsurer	(855,016)	(1,330,930)
Balance, end of the year	\$ 3,257,081	\$ 3,241,936

### (f) REFUND OF PREMIUM

At the discretion of the board of directors, the Company may declare a refund to its policyholders based on the premiums paid. This refund is recognized as a reduction of revenue in the period for which it is declared.

### 4. INVESTMENTS

### (a) RECOGNITION AND INITIAL MEASUREMENT

The Company recognizes debt instruments on the date on which they are originated. Equity instruments are recognized on the settlement date, which is the date that the asset is received by the Company. The instruments are initially measured at fair value.

### (b) CLASSIFICATION AND SUBSEQUENT MEASUREMENT

The Company classifies its debt instruments, bankers' acceptance, and bonds as FVTPL because the Company manages the debt instruments and evaluates their performance on a fair value basis in accordance with a documented investment strategy and the instruments are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

The Company classifies its equity instruments in listed and unlisted companies as FVTPL.

The Company classifies its municipal bonds and mortgage receivable at amortized cost as the investments are held to collect contractual cash flows, and the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The debt and equity instruments are subsequently measured at fair value where the net gains and losses, including any interest or dividend income and foreign exchange gains and losses, are recognized in profit or loss.

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 4. INVESTMENTS (continued)

### (c) DERECOGNITION

The Company derecognizes investments when the contractual rights to the cash flows from the investment expires or the Company transfers the investment, On derecognition, the difference between the carrying amount at the date of derecognition and the consideration received is recognized in profit or loss.

### (d) RISKS

The following table provides cost and fair value information of investments by type of security and issuer,

		Decem Cost	ber	31, 2018 Fair Value		Deceml Cost		31, 2017 Fair Value
Bonds issued by								
Provincial	\$	_	\$	_	\$	2,857,516	\$	2,815,982
Corporate - A or better	Ψ	-	4	<u>-</u>	Ψ	2,662,312	Ψ	2,678,311
201701111								
		-		-		5,519,828		5,494,293
Equity investments								
Canadian		2,028,127	1	2,634,880		1,815,122		2,775,873
Pooled funds								
Canadian fixed income		8,957,063	;	8,911,626		14,138,761		13,998,768
Commercial mortgages		4,670,915		4,689,308		4,510,057		4,495,085
Canadian equity		6,754,575		5,986,029		6,354,407		6,314,869
		20,382,553	}	19,586,963		25,003,225		24,808,722
Other investments								
Fire Mutuals Guarantee Fund		29,743	}	29,743		31,002		31,002
	\$	22,440,423	\$	22,251,586	\$	32,369,177	\$	33,109,890
Amortized cost								
Bonds issued by Municipal	\$	89,916	\$	95,163	\$	152,833	\$	158,343
Other investments  Mortgage receivable		200,000		200,000		-		-
	\$	289,916	\$	295,163	\$	152,833	\$	158,343

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 4. INVESTMENTS (continued)

### Credit Risk

The Company is exposed to credit risk relating to its debt holdings in its investment portfolio.

The Company investment policy puts limits on the bond portfolio including portfolio composition limits, issuer type limits, bond quality limits, aggregate issuer limits, corporate sector limits and general guidelines for geographic exposure. All fixed income portfolios are measured for performance on a quarterly basis and monitored by management on a monthly basis.

The maximum exposure to investment credit risk is the carrying value of investments.

There have been no significant changes from the previous year in the exposure to risk or policies procedures and methods used to measure the risk.

### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet all cash outflow obligations as they come due. The Company mitigates this risk by monitoring cash activities and expected outflows. The Company current liabilities arise as claims are made. The Company does not have material liabilities that can be called unexpectedly at the demand of a lender or client. Claim payments are funded by current operating cash flow including investment income.

Maturity profile of bonds held is as follows:

	Within 1 Year	2 to 5 years	Over 5 years	Fair value
December 31, 2018 Percent of total	\$ 59,926 63 %	\$ 35,237 37 %	\$ - - %	\$ 95,163
December 31, 2017 Percent of total	\$ 514,465 9 %	\$ 1,173,381 21 %	\$ 3,964,790 70 %	5,652,636

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods to measure the risk.

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 4. INVESTMENTS (continued)

Market Risk

Market factors include three types of risk: currency risk, interest rate risk, and equity risk.

The Company investment policy operates within the guidelines of the Insurance Act. An investment policy is in place and its application is monitored by the Investment Committee and the Board of Directors. Diversification techniques are utilized to minimize risk. The policy limits the investment in any one corporate issuer to a maximum of 10% (except government sponsored bonds) of the Company portfolio.

The Company foreign exchange risk is related to stock holdings which are limited to United States equities in sectors which are not readily available in Canada. The Company currently does not have any exposure to this risk. The Company investment policy does not permit investment in bonds denominated in a foreign currency. Foreign currency changes are monitored by the investment committee and holdings are adjusted when offside of the investment policy.

The Company is exposed to this risk through its interest bearing investments (Bankers Acceptances, T-Bills, GICs, Bonds, and pooled funds - Canadian fixed income).

Historical data and current information is used to profile the ultimate claims settlement pattern by class of insurance, which is then used in a broad sense to develop an investment policy and strategy. However, because a significant portion of the Company assets relate to its capital rather than liabilities, the value of its interest rate based assets exceeds its interest rate based liabilities. As a result, generally, the Company investment income will move with interest rates over the medium to long-term with short-term interest rate fluctuations creating unrealized gain or losses in comprehensive income. There are no occurrences where interest would be charged on liabilities; therefore, little protection is needed to ensure the fair market value of assets will be offset by a similar change in liabilities due to an interest rate change.

At December 31, 2018, a 1% move in interest rates, with all other variables held constant, could impact the market value of bonds by \$nil (2017 - \$290,000). A similar move in rates could impact the market value of the Canadian fixed income pooled fund by \$300,000 (2017 - \$400,000), and the commercial mortgages fund by \$110,000 (2017 - \$100,000). These changes would be recognized in comprehensive income.

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 4. INVESTMENTS (continued)

The Company is exposed to equity risk through its portfolio of Canadian stocks and ownership of Canadian equity pooled funds. At December 31, 2018 a 10% movement in the Toronto Stock Exchange with all other variables held constant would have an estimated effect on the fair values of the Company equity portfolio of \$860,000 (2017 - \$900,000). These changes would be recognized in comprehensive income.

The Company investment policy limits investment in preferred and common shares to a maximum of 25% of the market value of the investment portfolio with a target of 15%. The Company also limits the amount invested in an individual equity to 10% of the stock portfolio. The Company only invests in equities which are contained in the S&P/TSX 60.

Equities are monitored by the investment committee and holdings are adjusted following each quarter when the investments are offside of the investment policy.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure market risk.

The following table provides an analysis of investments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities using the last bid price;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1	Level 2	Level 3	Total
December 31, 2018				
Equities	\$ 2,634,880	\$ -	\$ -	\$ 2,634,880
Pooled funds	-	19,586,963	-	19,586,963
Other investments	-	29,743	-	29,743
Total	\$ 2,634,880	\$ 19,616,706	\$ -	\$ 22,251,586
December 31, 2017				
December 31, 2017				
Bonds	-	5,494,293	-	5,494,293
	- 2,775,873		-	5,494,293 2,775,873
Bonds	2,775,873 -		- - -	
Bonds Equities	2,775,873 - -	-	- - -	2,775,873

There were no transfers between Level 1 and Level 2 for the years ended December 31, 2018 and 2017.

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 5. INVESTMENT AND OTHER INCOME

	20	18	2017
Interest income	\$ 1	89,060	\$ 354,385
Dividend income	8	30,240	353,825
Investment expenses	(1	53,988)	(137, 187)
Realized gains on disposal of investments	(2)	74,934)	319,312
Change in unrealized gains (losses) on investments	(9)	30,183)	368,140
Other income	(1	04,664)	9,179
	\$ (4	44,469) \$	1,267,654

### 6. CAPITAL MANAGEMENT

For the purpose of capital management, the Company has defined capital as policyholders' surplus.

The Company objectives with respect to capital management are to maintain a capital base that is structured to exceed regulatory requirements and to best utilize capital allocations.

The regulators measure the financial strength of property and casualty insurers using a minimum capital test (MCT). The regulators generally expect property and casualty companies to comply with capital adequacy requirements. This test compares a Company's capital against the risk profile of the organization. The risk-based capital adequacy framework assesses the risk of assets, policy liabilities and other exposures by applying various factors. The regulator indicates that the Company should produce a minimum MCT of 150%. During the year, the Company has consistently exceeded this minimum. The regulator has the authority to request more extensive reporting and can place restrictions on the Company operations if the Company falls below this requirement and deemed necessary.

### 7. FEES, COMMISSIONS AND OTHER ACQUISITION EXPENSES

	2018	2017
Commissions	\$ 1,714,795	\$ 1,658,474

# NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

# 8. OTHER OPERATING AND ADMINISTRATIVE EXPENSES

	2018	2017
Salaries and benefits	\$ 1,199,719 \$	5 1,252,106
Directors' fees	71,010	88,915
Occupancy	203,872	126,096
Depreciation	279,194	124,623
Computer costs	462,250	406,556
Advertising and promotion	201,579	155,010
Premium tax	31,735	29,652
Professional fees	77,273	90,478
Insurance	67,233	54,417
Office	324,855	333,174
Other	109,900	80,538
	\$ 3,028,620 \$	3 2,741,565

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 9. INCOME TAXES

Income tax expense is comprised of current and deferred tax. Current and deferred tax are recognized in comprehensive income. The Company is subject to income taxes on the portion of its income derived from insuring other than farm related risks.

The significant components of tax expense included in comprehensive income are composed of:

	2018	2017
Current tax expense (recovery)		
Based on current year taxable income Adjustment for over/under provision in prior periods	\$ 1,074,000 \$ 9,396	(45,000) (28,523)
	1,083,396	(73,523)
Reduction (increase) in tax rate Origination and reversal of temporary differences	(5,000) (2,165,000)	- (2,000)
Deferred tax expense (recovery)	(2,170,000)	(2,000)
Total provision for income taxes	\$ (1,086,604) \$	(75,523)

Reasons for the difference between tax expense (recovery) for the year and the expected income taxes based on the statutory tax rate of 26.5% (2017 - 26.5%) are as follows:

2018	2017
\$ (2,301,045) \$	(54,590)
(609,777)	(14,466)
(431,877)	19,894
2,147,999	23,338
(48,481)	(54,528)
16,136	(19,238)
, , , , , , , , , , , , , , , , , , ,	(45,000
	\$ (2,301,045) \$ (609,777) (431,877) 2,147,999 (48,481)

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

# 10. STRUCTURED SETTLEMENTS, FIRE MUTUALS GUARANTEE FUND AND FINANCIAL GUARANTEE CONTRACTS

The Company enters into annuity agreements with various life insurance companies to provide for fixed and recurring payments to claimants. Under such arrangements, the settlement amount is removed from the provision for unpaid claims as the Company liability to its claimants is substantially transferred. However, the Company remains exposed to the credit risk that life insurers fail to fulfill their obligations.

Pursuant to an agreement effective January 1, 1976, the Company is a member of the Fire Mutuals Guarantee Fund ("the Fund"). The Fund was established to provide payment of outstanding policyholders' claims and unearned premiums if a member Company becomes insolvent. As a result, the Company may be required to contribute assets to their proportionate share in meeting this objective.

These exposures represent financial guarantee contracts. The Company accounts for financial guarantee contracts in accordance with IFRS 4, Insurance Contracts.

### 11. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and accumulated impairment losses, with the exception of land which is not depreciated. Depreciation is recognized in comprehensive income and is provided on a straight-line basis over the estimated useful life of the assets as follows:

Buildings	24-50	years
Parking lot	30	years
Computer equipment	5	years
Office furniture and equipment	15	years
Generator system	0	years

Depreciation methods, useful lives and residual values are reviewed annually and adjusted if necessary.

At December 31, 2017, the Company had included \$3,889,483 of costs in building, and \$136,154 of costs in parking lot related to assets that were under construction. During 2018, construction was completed and the assets were put into use and as such have begun to be amortized.

At December 31, 2018, the Company had contractual commitments to acquire property, plant and equipment of \$\sin \text{il} (2017 - \$1,387,955).

# NOTES TO THE FINANCIAL STATEMENTS

# **DECEMBER 31, 2018**

# 11. PROPERTY, PLANT AND EQUIPMENT (continued)

Property, plant and equipment										Intangible assets				
		Land		Buildings		Parking lot		Computer quipment	Office niture and quipment	Generator System		Total		omputer Software
Cost Balance at January 1, 2017 Additions	\$	711,008 772,920	\$	1,137,240 3,890,285	\$	82,725 136,154	\$	801,534 17,951	\$ 414,583 1,033	\$ 34,754	\$	3,181,844 4,818,343	\$	78,228 -
Balance on December 31, 2017 Additions Disposals		1,483,928 33,094 177,000		5,027,525 1,482,593 498,896		218,879 - 55,000		819,485 134,615	415,616 434,703 7,473	34,754 - 34,754		8,000,187 2,085,005 773,123		78,228 13,648
Balance on December 31, 2018	\$	1,340,022	\$	6,011,222	\$	163,879	\$	954,100	\$ 842,846	\$ -	\$	9,312,069	\$	91,876
Accumulated depreciation Balance at January 1, 2017 Depreciation expense	\$	- -	\$	218,681 36,725	\$	16,176 2,076	\$	621,606 64,401	\$ 401,886 4,038	\$ 28,853 1,738	\$	1,287,202 108,978	\$	10,483 15,645
Balance on December 31, 2017 Depreciation expense Disposals		- - -		255,406 137,837 144,157		18,252 6,203 12,314		686,007 85,649	405,924 30,406 5,283	30,591 724 31,315		1,396,180 260,819 193,069		26,128 18,375
Balance on December 31, 2018	\$	-	\$	249,086	\$	12,141	\$	771,656	\$ 431,047	\$ -	\$	1,463,930	\$	44,503
Net book value December 31, 2017	\$	1,483,928	\$	4,772,119	\$	200,627	\$	133,478	\$ 9,692	\$ 4,163	\$	6,604,007	\$	52,100
December 31, 2018	\$	1,340,022	\$	5,762,136	\$	151,738	\$	182,444	\$ 411,799	\$ -	\$	7,848,139	\$	47,373

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 12. PENSION PLAN

### DEFINED BENEFIT PENSION PLAN

The Company participates in a multi-employer defined benefit pension plan (the Ontario Mutual Insurance Association Pension Plan, "the plan"), however, sufficient information is not available to use defined benefit accounting. Therefore, the Company accounts for the plan as if it were a defined contribution plan, recognizing contributions as an expense in the year to which they relate.

The Company makes contributions to the plan on behalf of members of its staff. The plan is a money purchase plan, with a defined benefit option at retirement available to some employees, which specifies the amount of the retirement benefit plan to be received by the employees based on length of service and rates of pay.

The amount contributed to the plan for 2018 was \$73,972 (2017 - \$89,547) and the amount reversed and recovered in 2018 for the prior year solvency funded status deficit was \$73,043 (\$109,565 contributed to fund the deficit in 2017). The contributions were made for current service and these have been recognized in comprehensive income. These contributions amount to 2.06% of the total contributions made to the Ontario Mutual Insurance Association Pension Plan by all participating entities during the current fiscal year.

Expected contributions to the plan for the next annual reporting period amount to \$115,717, which is based on payments made to the multi-employer plan during the current fiscal year.

The defined benefit plan has been closed to future eligible employees effective January 1, 2014. The Company and all current employees enrolled prior to that date who are accruing benefits under the defined benefit plan continue to contribute to the defined benefit plan, according to the existing terms of the agreement.

### DEFINED CONTRIBUTION PENSION PLAN

Eligible employees hired after January 1, 2014 are enrolled in the defined contribution plan. The Company makes, on behalf of its employees, matching contributions up to 7.5% of their gross salary. The plan is a money purchase plan. The amount contributed to the plan for 2018 was \$68,836 (2017 - \$69,830). Expected contributions to the plan for the next annual reporting period amount to \$68,066, which is based on payments made to the plan during the current fiscal year.

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 13. RELATED PARTY TRANSACTIONS

The Company entered into the following transactions with key management personnel, which are defined by IAS 24, Related Party Disclosures, as those persons having authority and responsibility for planning, directing and controlling the activities of the Company, including directors and management:

		2017	
Compensation			
Short-term employee benefits and directors' fees Total pension and other post-employment benefits	\$	471,852 43,756	\$ 474,291 39,213
	\$	515,608	\$ 513,504
Premiums	\$	103,868	\$ 110,446
Claims paid	\$	33,940	\$ 16,693

### NOTES TO THE FINANCIAL STATEMENTS

**DECEMBER 31, 2018** 

### 14. STANDARDS, AMENDMENTS AND INTERPRETATIONS NOT YET EFFECTIVE

Certain new standards, amendments and interpretations have been published that are mandatory for the Company accounting period beginning on or after January 1, 2019 or later periods that the Company has decided not to early adopt.

The standards, amendments and interpretations that will be relevant to the Company are:

IFRS 17 Insurance Contracts supersedes IFRS 4 Insurance Contracts. IFRS 17 fundamentally changes how entities account for insurance contracts, introducing a default "building block approach", which disaggregates the cash flows in an insurance contract and provides a different measurement basis for each component, and a simplified "premium allocation approach" for certain short-term contracts. Assumptions used in measuring insurance assets and liabilities such as cash flows, discount rates and risk adjustment will be updated at each reporting period. The discount rate will reflect the characteristics of the insurance liabilities, and the estimated future cash flows to settle claims incurred will be discounted unless the period of time between claim occurrence and settlement is less than one year. Presentation changes include "insurance revenue" replacing the current reporting of "written premiums" and "earned premiums" and insurance contract assets and liabilities will not be netted. Under this standard, premiums receivable, unearned premiums and claims payable may no longer be presented separately from other insurance assets and liabilities. The effective date for IFRS 17 is January 1, 2022 with mandatory restatement of comparative periods. The Company is currently assessing the impact of IFRS 17.